

Shifting care resources using predictive analytics and AI: the case of Finland.

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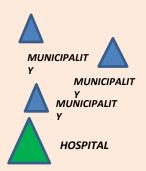


#### Development of service integration



#### Added value comes from data

**Hierarchies** 

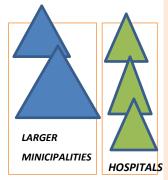


Added value comes from hierarchies

Focused on organization and professionals

Based on different municipalities

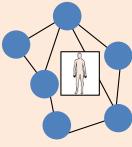
**Economy of scales** 



Added value comes from economy of scales

Focused on organization and professionals

Contract based cooperation Integration



Added value comes from the data

Focused on citizens

Integration

Ecosystem

Biobanks

Service providers

eksote



Unemployment

VERO Taxation

Kela

Social insurance Social benefits

Added value comes from data analyzing and Artificial Intelligence

Orchestrate large ecosystems by Al

Focused on citizens and common data.

Autonomy

Autonomy of the workers and citizens

## OVERALL VIEW OF TECHNOLOGY INVESTMENTS



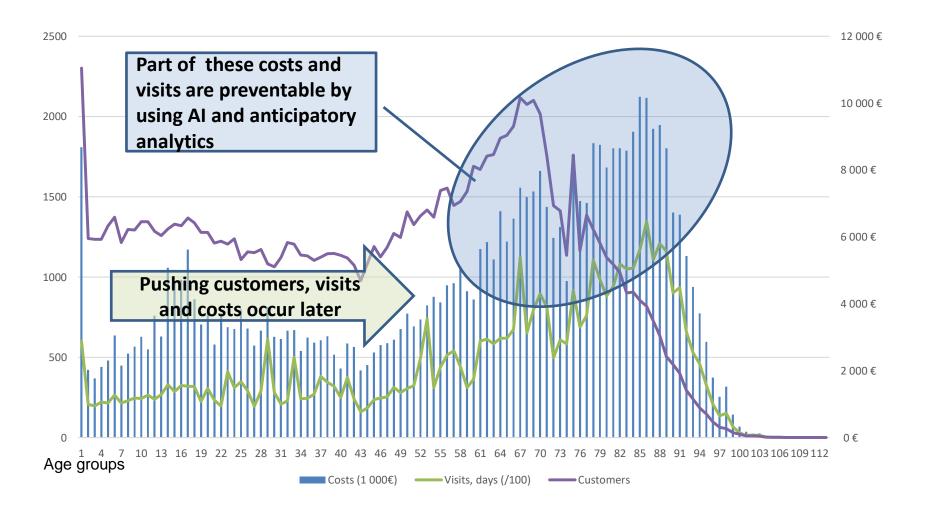


SERVICE SYSTEM
DOCUMENATION SYSTEMS
ICT SYSTEMS

DATA AS
A SERVICE
New roles
New services

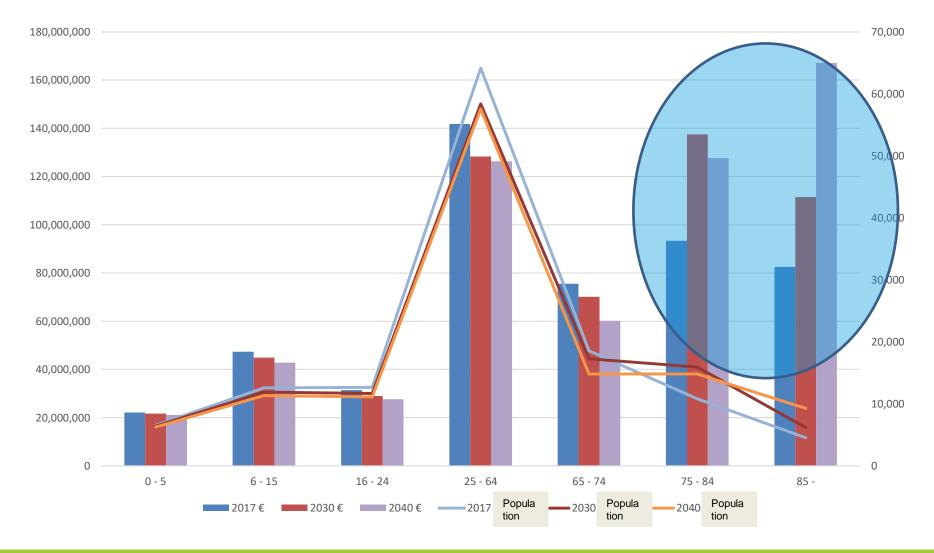
LIVING ENVIRONMENT
VIRTUALIZATION
WHEATHER CONDITIONS
SMART TRAFIC, CLEAN AIR

# Silver Economy-Common challenge in most countries



## The development of costs and population change in South Karelia during 2017-2040





### Strategic background in using new technology sote

In spite of long period of development the workers are still bound to the system and pretty far from the autonomy of work where the systems release workers to use independently their education, knowledge and skills.

The technology itself cannot solve the issue but we need to have much more returns of these technology investments.

In the near future social and healthcare systems must provide more values instead of great volumes.

There is a huge need to see the data as a service.

This calls for more understanding of holistic organizations, measurement of social- and health outcomes and wellbeing and more professional performance management.

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# Silver Economy-Facts and risks in strategy background



- The growing number of elderly people means financial crises in social and healthcare;
- The decreasing birthrate means the lack of workforce in long term;
  - The competition of workforce will tightens and all organizations need to regard the wellbeing of their staff also of the elderly workers and their longer staying in work life
  - We cannot solve these crises only by adding human resources.

#### The South Karelia Social and Healthcare District



Integrated and responsible for the whole Social and Health Care in the South Karelia Region.

The role is to coordinate and provide. Municipalities are responsible of the financing.

Population 130.000

Budget 520 M€

Workers 5600

One acute hospital

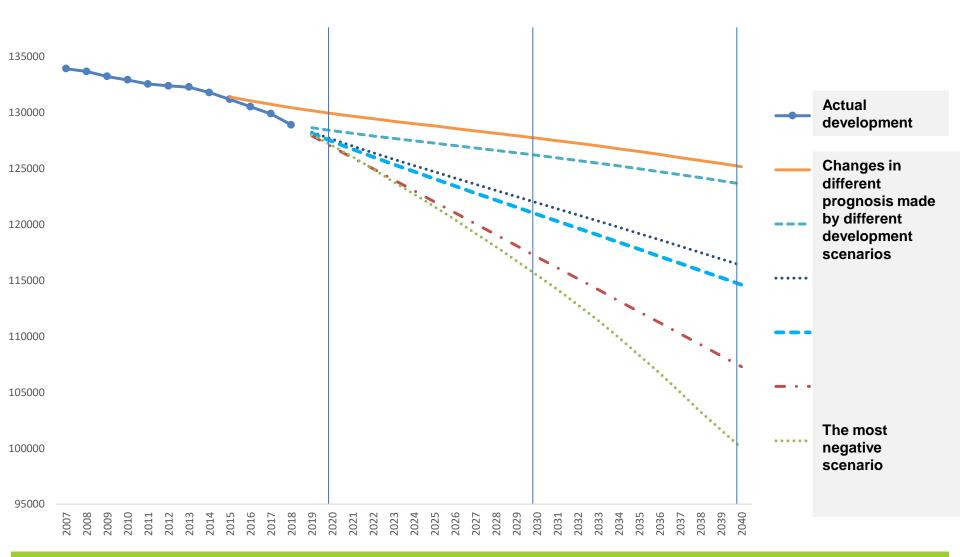
Nine welfare centres in municipalities





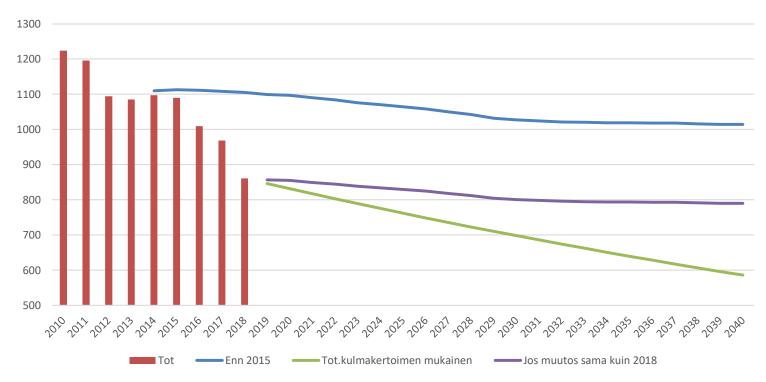
# The number of population in different scenarios in South Karelia





## The actual deliveries and estimated deliveries in South Karelia (=Finland)





The birth rate has decreased 30% during 2010-2018. In all three different estimations the number of deliveries is decreasing from 22% up to 42%.

### In the beginning ....



### Why the new regional and integrated model Eksote was made



#### Traditional arguments :

- Integration between the acute hospital, primary care and social well-being services means a new and better balance between primary care, social services, services for elderly people and hospital;
- Better coordination in strategy, financing, ICT and investments
- Common use and recruit of staff.
- Share the resources in a new way

#### Arguments that we have learned:

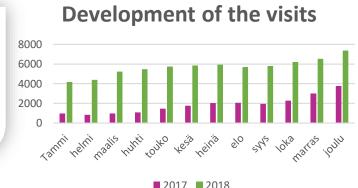
- Future challenges and the strategic edge is the population development and as a result to support home care;
- Added value comes from data; Data as a service;
- Artificial Intelligence, robotics, machine learning;
- Only those patients go to the hospital who really benefit the hospital care. The largest cost savings resulting the fact that hospitals will have fewer patients.

#### Artificial intelligence in home care in South Karelia



### Homecare virtual visits



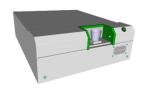


Implemented remote visits 2018 68 400 kpl Pilot customers 250



Savings 500€ /month/customer

### Medicine robot





60 testing customers



Savings 400€/month/customer

#### Data as a service





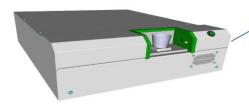
**Virtual visits** 



Tele rehabilitation



Intelligent insulin pumping



**Robot medication** 



List of addresses. The nurse can plan the working day autonomously



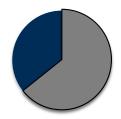


#### AI USED IN DATA ANALYZING

#### 2 new service models

2014 Homerehabilitation

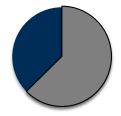
**2016** ER in your livingroom



**30%** COST REDUCTION



56% LESS REGULAR HOME CARE CUSTOMERS



33% COST REDUCTION



88 % NO NEED FOR HOSPITAL CARE

#### Data as a new reporting system



- How the different age groups use services
- After using new services, do they come back to use some other services?
- Are the patients and customers still at home after certain period of time?
- What is the service utilization and costs of different customer groups and are there any changes?
- How the customer groups care/service pathways have gone (processes)?
- Aid in decision making: What are the options and what are the effects (to customer and costs) on longer term?



#### Lessons learnt

#### Deeper integration



- Hospitals will have a vital role in the care also of the elderly.
- In the future they are seen more as one part of the system.
  - Acute care and emergency services with primary care, nursing homes, polyclinics, patient's own home.
- All professionals need to rethink where they perform their role to minimize the pressure to hospitals and maximize the effective use or alternative facilities which run at lower costs and exploit the whole potential of technology.

#### Risks

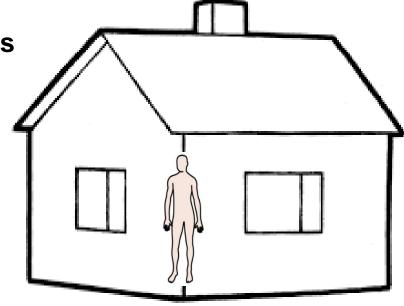


- At the moment social and healthcare is using new technology to automate inefficient structures.
  - Not using the opportunity to design new working patterns
- Machines will take over tasks, not entire jobs.
- The algorithms are so complex that the user may not be able to understand how the machine came to a certain decision.
  - Who is responsible?

### Risk in technology development in homecareksote

Automatic alarms in the building:

- Fire
- Falling
- Exit from bed
- Floor
- Water leak
- Stove
- Fridge
- Heating



## Sensors in your body:

- Brain
- Lungs
- Heart
- Circulatory
- Nerve
- Pain
- Medication

Physical visits based on human sense and expertise



Hospitals have taken the ancient role of the castles. They are the centers of their own region. The lord of the castle is planning expansion and new parts of the castle. But what

planning expansion and new parts of the castle. But what happened to castles when the humble subjects became more independent and autonomous? So many empty castles. Is the fate and the future of hospitals similar to castles?







https://youtu.be/w4aasiZLY9Q